



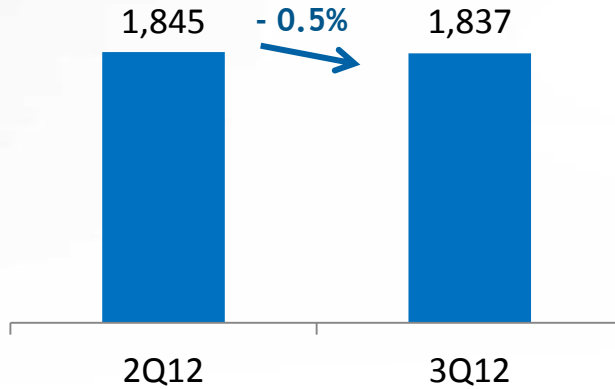
3Q12 Results Webcast

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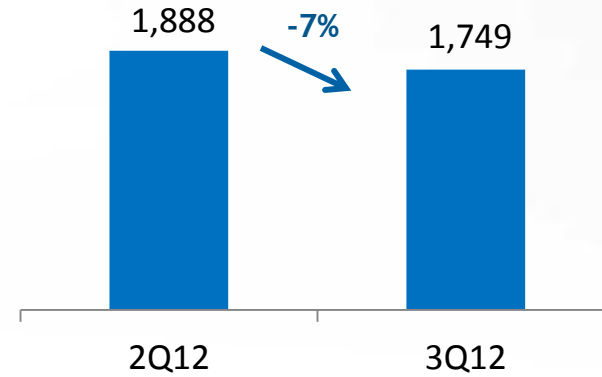
3Q12 Results

Highlights

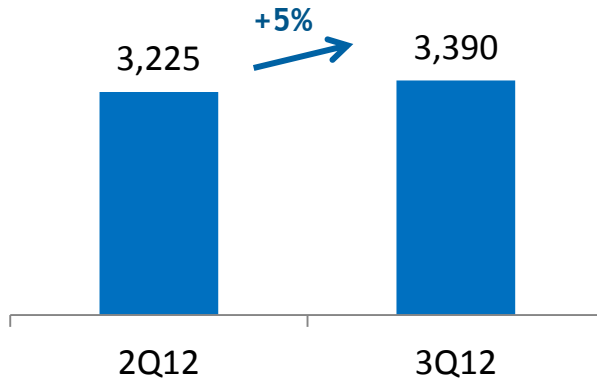
Crude Steel Production - thousand tons



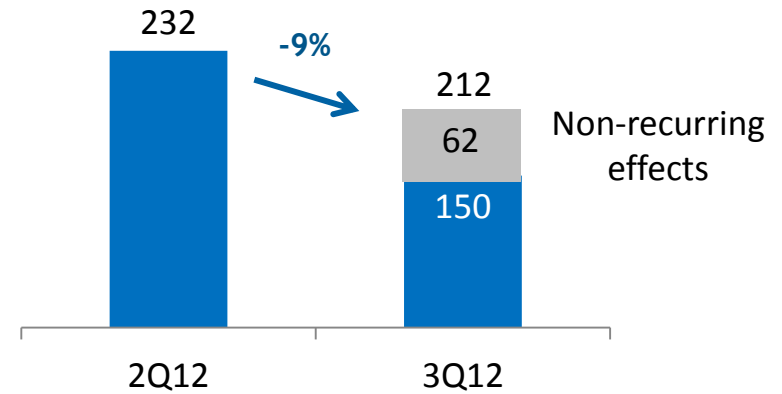
Sales - thousand tons



Net Revenues - R\$ million

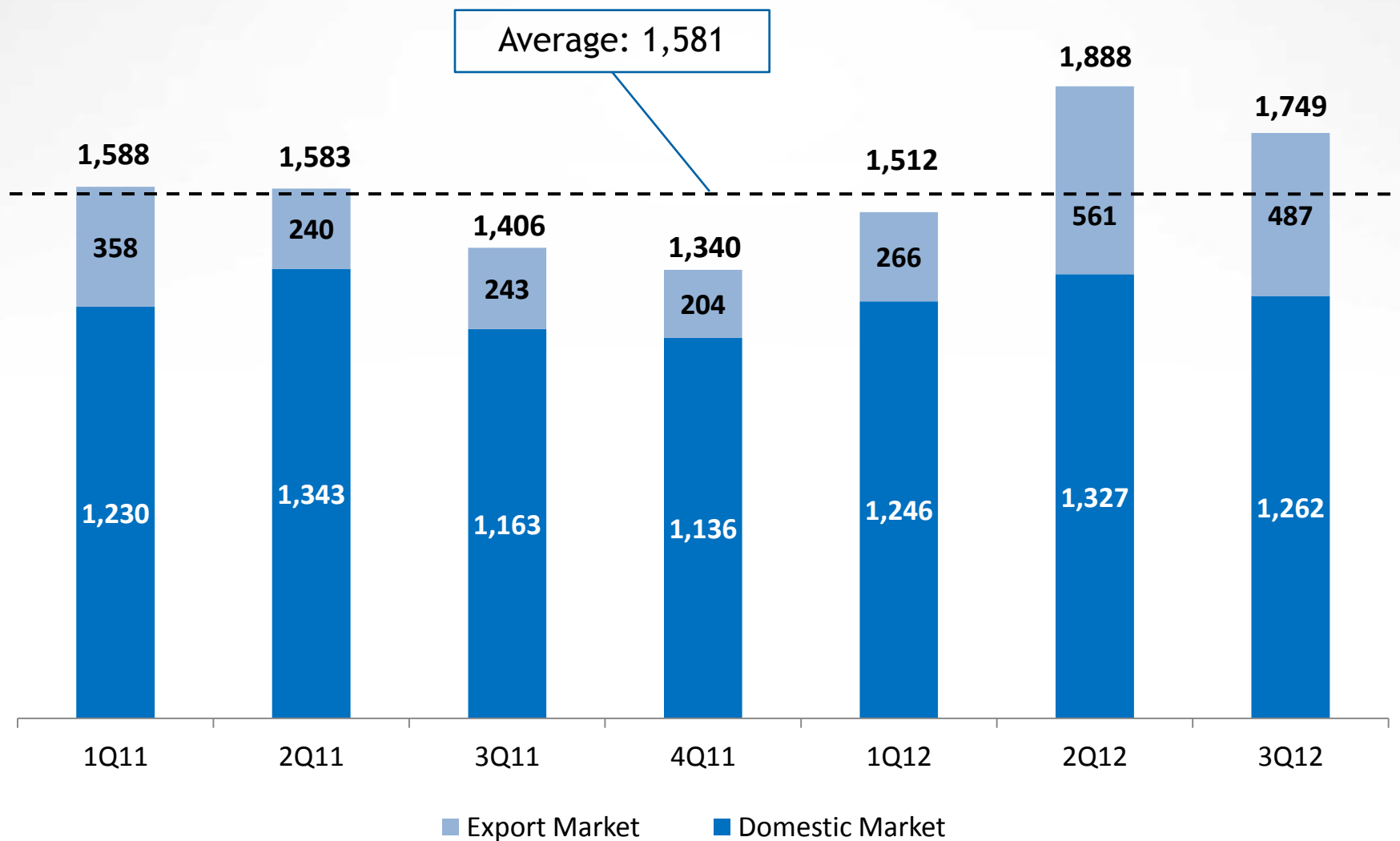


EBITDA - R\$ million



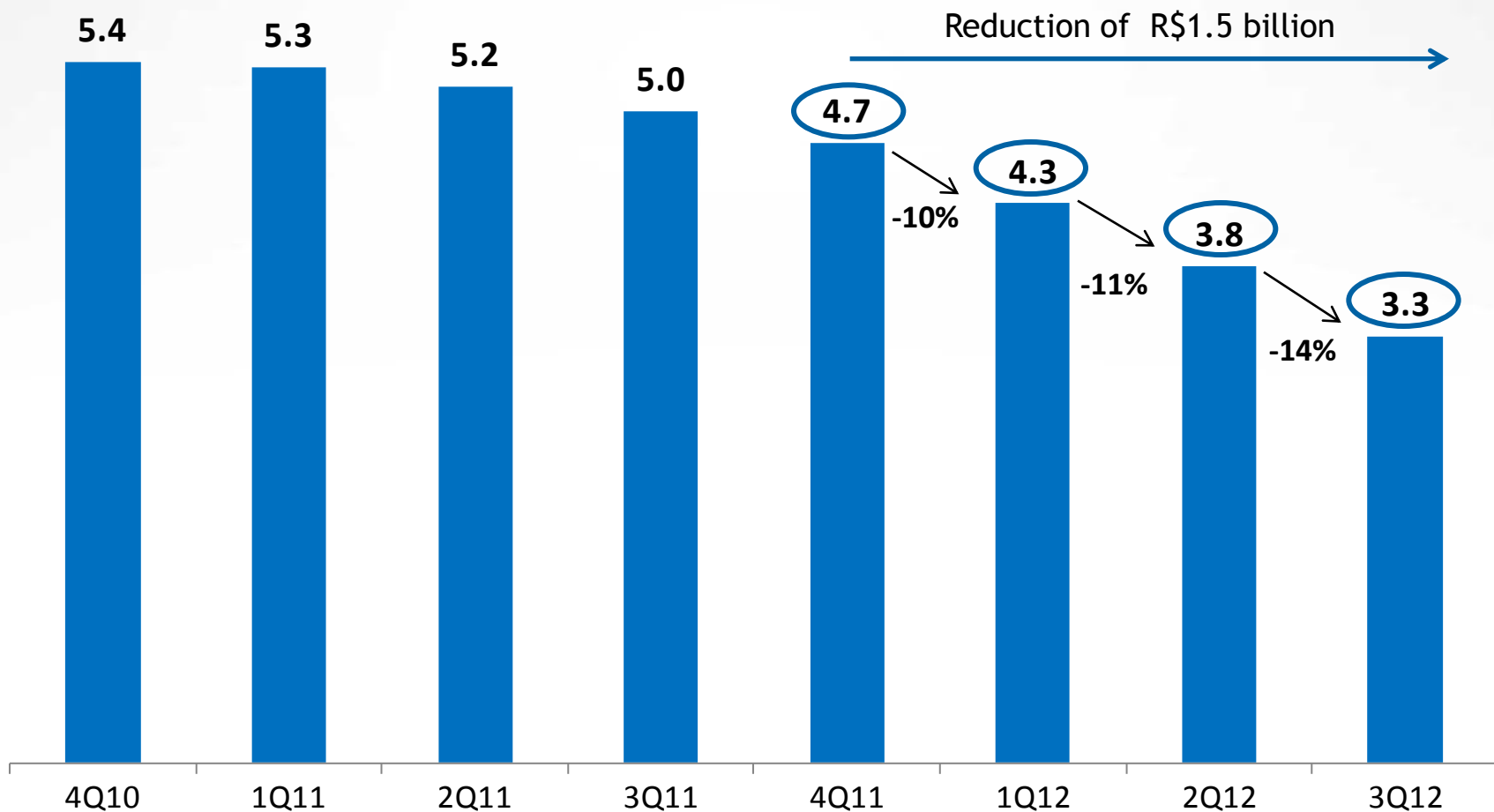
Sales Volume - Steel Business

Thousand tons



Working Capital - Consolidated

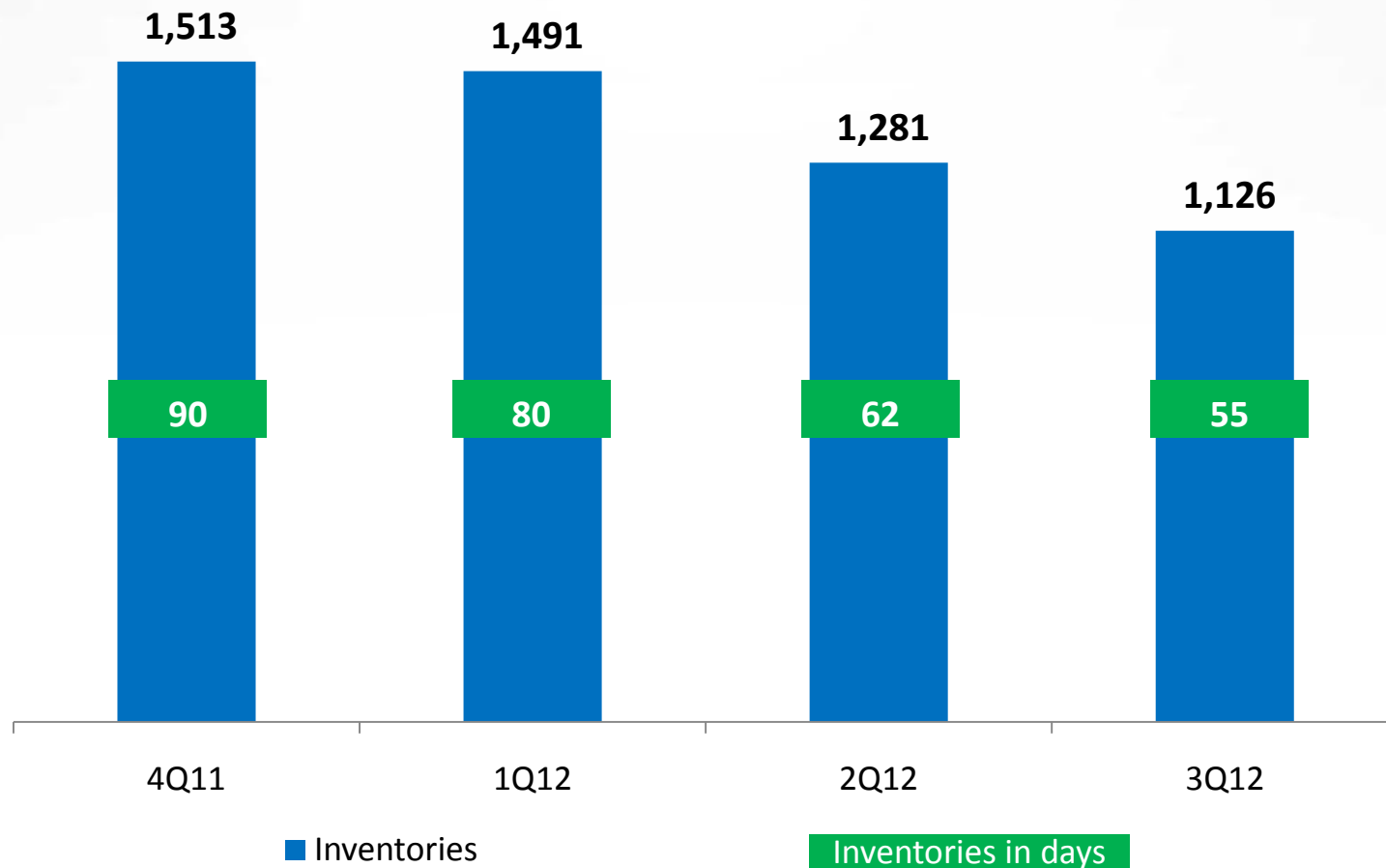
Reduction - R\$ billions



Working Capital - Consolidated

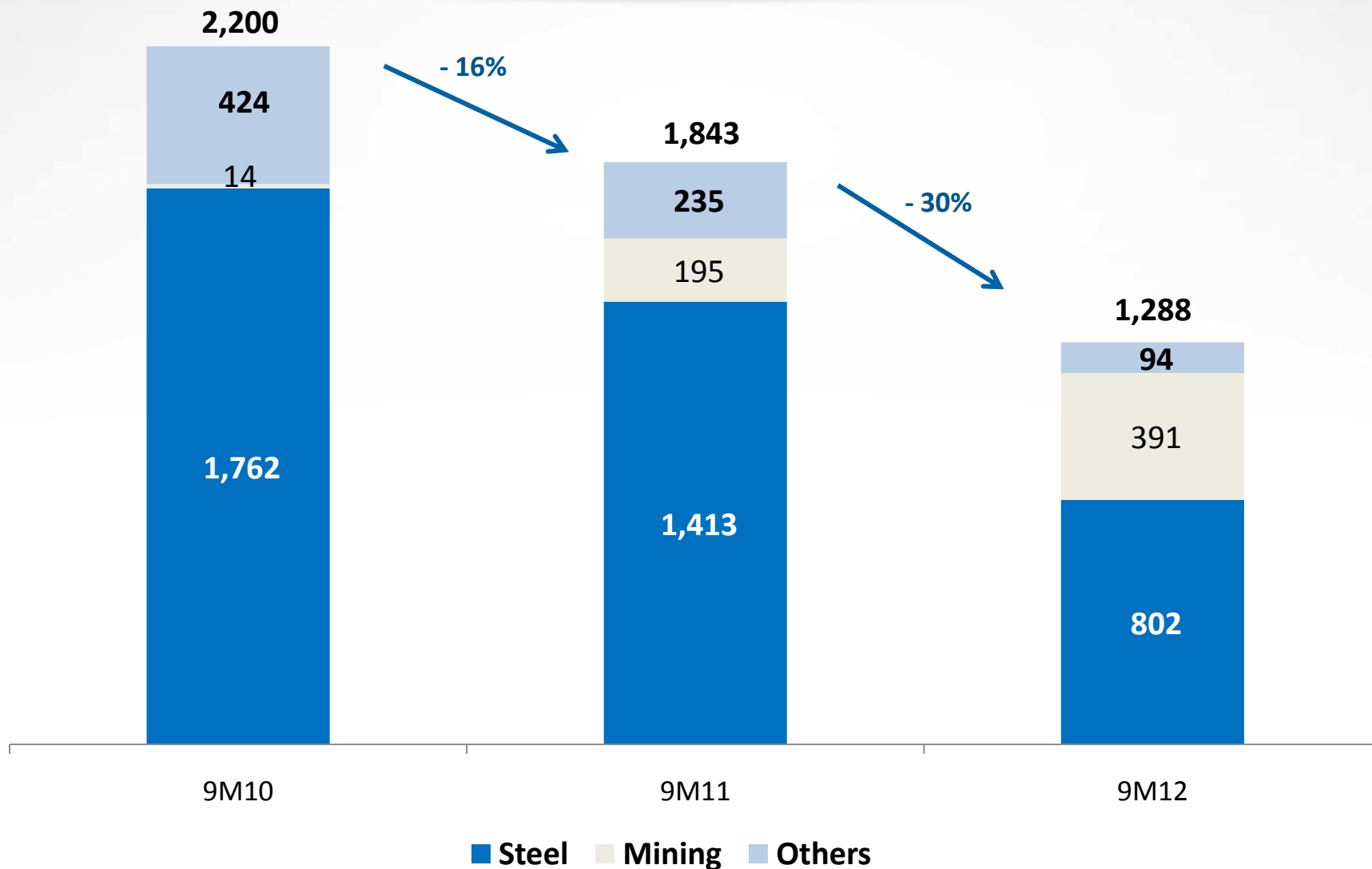
Decrease of inventories - thousand tons

Reduction of 387 thousand tons



Capex Evolution - Accumulated 9 Months

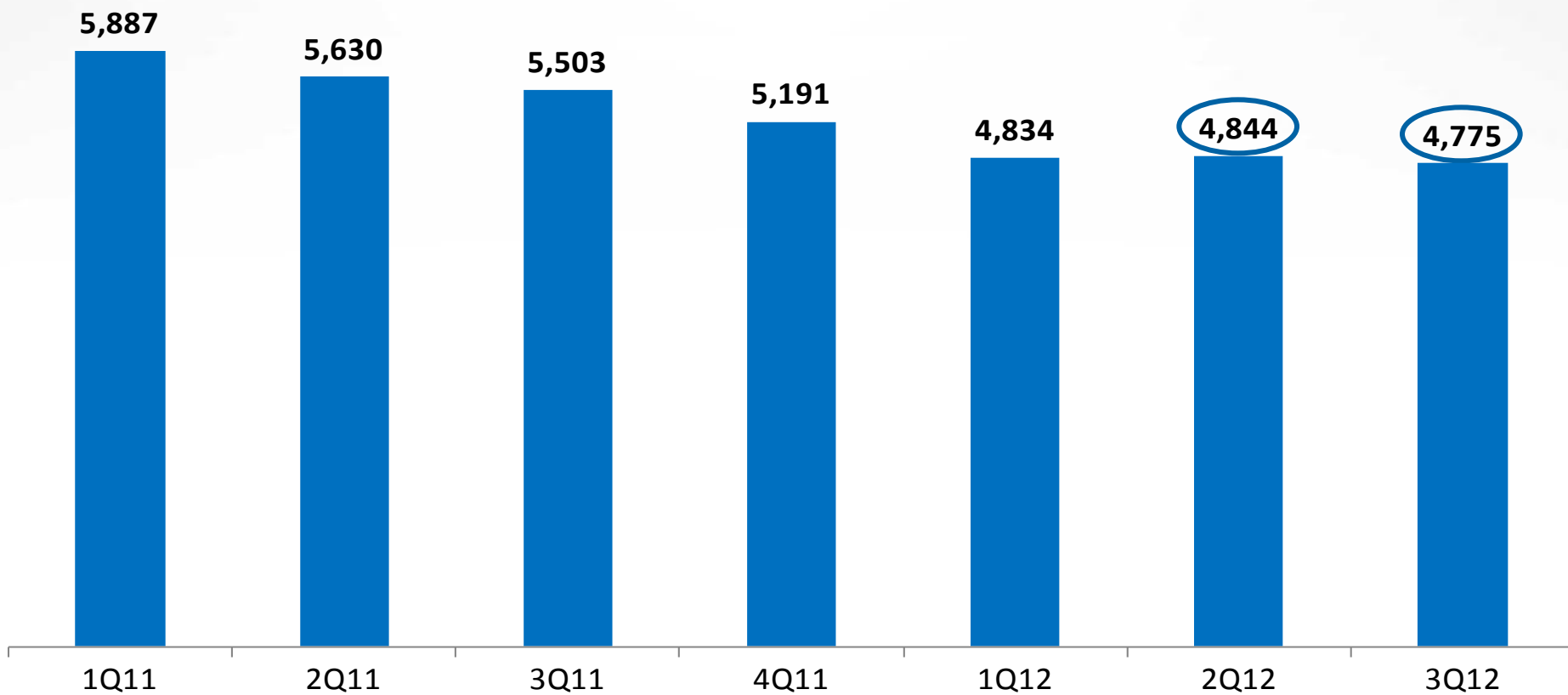
R\$ million



Cash Position - Consolidated

R\$ million

Stable cash position comparing 2Q12 x 3Q12





ADR
Level I



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Declarations relative to business perspectives of the Company, operating and financial results and projections, and references to the growth of the Company, constitute mere forecasts and were based on Management's expectations in relation to future performance. These expectations are highly dependent on market behavior, on Brazil's economic situation, on the industry and on international markets, and are therefore subject to change.

