



Usiminas.
Fazer melhor sempre.

USIMINAS

Public Disclosure - Belo Horizonte, Feb. 14, 2014. Usinas Siderúrgicas de Minas Gerais S.A. - Usiminas (BM&FBOVESPA: USIM3, USIM5 e USIM6; OTC: USDMY and USNZY; Latibex: XUSIO and XUSI) today releases its fourth quarter results of fiscal year 2013 (4Q13). Operational and financial information of the Company, except where otherwise stated, are presented based on consolidated figures, in Brazilian Real, according to International Financial Reporting Standards (IFRS). All comparisons made in this release take into consideration the third quarter of 2013 (3Q13), except where stated otherwise.

Release of the 4Q13 and 2013 Results

In 2013, the main highlights were the following:

- Domestic steel sales volume reached 5.4 million tons, 7% higher than in 2012 and the highest volume since 2008;
- Iron ores sales volume was 6.8 million tons, 10% higher than in 2012, an all-time record;
- Consolidated gross profit reached R\$1.5 billion, 207% higher than in 2012;
- Consolidated Adjusted EBITDA was R\$1.8 billion, 159% higher than in 2012, and Adjusted EBITDA margin was 14%, 900 basis points above that of 2012;
- Gross debt was reduced by 14%;
- The net debt/EBITDA ratio decreased to 1.9 times;
- Total investments in CAPEX were R\$981 million.

Main Highlights

| R\$ million - Consolidated | 4Q13 | 3Q13 | 4Q12 | Chg. 4Q13/3Q13 | 2013 | 2012 | Chg. 2013/2012 |
|-------------------------------------|---------|---------|---------|-------------------|----------|----------|-------------------|
| Steel Sales Volume (000 t) | 1,492 | 1,565 | 1,731 | -5% | 6,220 | 6,881 | -10% |
| Iron Ore Sales Volume (000 t) | 2,212 | 1,830 | 1,747 | 21% | 6,754 | 6,115 | 10% |
| Net Revenue | 3,193 | 3,198 | 3,207 | 0% | 12,829 | 12,711 | 1% |
| COGS | (2,756) | (2,742) | (3,088) | 0% | (11,354) | (12,230) | -7% |
| Gross Profit (Loss) | 437 | 455 | 119 | -4% | 1,476 | 481 | 207% |
| Net Income (Loss) | 47 | 115 | (283) | -59% | 17 | (598) | - |
| EBITDA (Instruction CVM 527) | 515 | 534 | 221 | -4% | 1,773 | 658 | 170% |
| EBITDA Margin (Instruction CVM 527) | 16% | 17% | 7% | -100bps | 14% | 5% | +900bps |
| Adjusted EBITDA | 514 | 538 | 226 | -4% | 1,806 | 697 | 159% |
| Adjusted EBITDA Margin | 16% | 17% | 7% | -100bps | 14% | 5% | +900bps |
| Investments (CAPEX) | 308 | 238 | 364 | 30% | 981 | 1,642 | -40% |
| Cash Position | 3,469 | 3,990 | 4,661 | -13% | 3,469 | 4,661 | -26% |

Market Data – 12/30/13

BM&FBOVESPA: USIM5 R\$14.21/share
USIM3 R\$12.40/share

USA/OTC: USNZY US\$6.04/ADR

LATIBEX: XUSI €4.46/share
XUSIO €3.80/share

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Economic Scenario

In 2013, the Brazilian GDP frustrated expectations of a stronger recovery in the economy. The forecast was the expansion would be 2.3% (*Focus*, 01/31/2014), below expectations of around 3.3% growth, prevailing at the beginning of 2013. The expectation was also that the economy would advance a modest 0.2% in the 4Q13 compared to the 3Q13, which had already declined 0.5%. The perception of a worse economic environment caused forecasts for 2014 also to be reduced to around 1.9%, according to the *Focus* Report. In spite of the weak growth of 1.2% in industrial production in 2013, the performance of major steel consuming sectors was positive. This was mainly due to growth in the capital goods industry, whose accumulated annual growth through the year was 13.3%, and also to heavy vehicle production, agricultural machinery and machinery and equipment in general.

Steel Industry

According to the World Steel Association (WSA), global crude steel production was 1.607 billion tons in 2013, 3.5% higher than in 2012. Growth was driven by Chinese production, which advanced 7.5%. The WSA estimates that steel consumption reached 1.475 billion tons in 2013, a growth of 3.1% when compared to 2012. For 2014, the forecast is for an increase of 3.9%.

The Brazilian flat steel market consumed 14.8 million tons in 2013, which was a growth of 5% in consumption when compared to 2012, with 89% of the volume supplied by local plants and 11% by imports. According to the Steel Distributors National Association (INDA), at the end of 2013, inventory turnover was 2.7 months.

Mining

In 2013, iron ore volumes and prices surprised positively. Global demand grew 5% compared to 2012, reaching 1.874 billion tons. Out of this volume, the share of iron ore import demand by China was 40%, representing a growth of 11% compared to 2012. The average price of iron ore in 2013 was US\$136, compared to US\$129/ton in 2012 (CFR China – 62% iron content). This increase is associated to the growth of steel production in China and its dependence on the imports of this raw material. For 2014, there is an expectation of growing of 9% on the demand for iron ore in China.

According to publications by the Brazilian Ministry of Development, Industry and Commerce, this improved performance can be seen in a 4% increase in production in Brazil in 2013 in comparison to 2012, even with the country decreasing its global share from 25% to 23% in 2013. For 2014, the country expects an advance of 7% in extraction of this raw material, in function of increased global apparent steel consumption.

Economic and Financial Performance

Comments on Consolidated Results

After certain changes in the Brazilian accounting standards in 2013, some accounts of 2012 were adjusted solely and exclusively in order to be compared in the same basis.

Net Revenue

Net revenue in the 4Q13 was R\$3.2 billion and R\$12.8 billion in 2013, stable in comparison to the 3Q13 and to 2012, respectively.

Cost of Goods Sold (COGS)

In the 4Q13, COGS was stable at R\$2.8 billion compared to the 3Q13 and the gross margin was 13.7% also stable when compared with 3Q13.

In 2013, COGS totaled R\$11.4 billion, 7.2% lower than in 2012, mainly due to lower steel sales volume, to cost saving initiatives, such as adjustment of labor force and reduction of third party services, and productivity enhancement throughout the Company. Gross margin in 2013 was 11.5%, 770 basis points higher than in 2012, as per the chart below:

Gross Margin

| 4Q13 | 3Q13 | 4Q12 | 2013 | 2012 |
|--------------|--------------|-------------|--------------|-------------|
| 13.7% | 14.2% | 3.7% | 11.5% | 3.8% |

Operating Expense and Revenue

In the 4Q13, operating expense was R\$269.2 million against R\$229,1 million in the 3Q13, mainly due to the increase on sales expenses of 17.8%, in function of the higher volume of the iron ore and steel exports; general and administrative expenses (G&A) of 5.3% due to the increase of 6% on labor cost as a result of the cost of work force adjustment and labor agreement at Ipatinga plant and the Company headquarters, signed in November, 2013, and higher expenses with work force adjustment and other operating expenses, in function of higher provision for contingencies.

In 2013, operating expenses were R\$956.1 million, stable when compared to 2012. We can highlight the higher G&A by 18.1% due to the adjustments on the Payroll and higher expenses on work force adjustment and other operating expenses, as provision for contingencies of R\$101.5 million, and lower contribution of R\$42,8 million of the *Reintegra* Program, partially compensated by the lower sales expense by 10.2% due to the lower exports of the Steel and Mining businesses, and by the adjustment on the net cost of the actuarial liabilities of 2012 by R\$103.4 million (in accordance with the CPC 33-R1 Rule). Thus, operating margin in the Company presented the following performance:

EBIT Margin

| 4Q13 | 3Q13 | 4Q12 | 2013 | 2012 |
|-------------|-------------|--------------|-------------|--------------|
| 5.3% | 7.0% | -2.7% | 4.1% | -3.7% |

Adjusted EBITDA

Adjusted EBITDA is calculated from net income (loss), reversing profit (loss) from discontinued operations, income tax and social contribution, financial result, depreciation, amortization and depletion, and equity in the results of Associate, Joint Subsidiary and Subsidiary Companies. The Adjusted EBITDA includes the proportional participation of 70% of Unigal, comparable with the figures reported in 2012.

EBITDA

| Consolidated (R\$ thousand) | 4Q13 | 3Q13 | 2013 | 2012 |
|---|----------------|----------------|------------------|----------------|
| Net Income (Loss) | 47,002 | 114,608 | 16,791 | (598,281) |
| Income Tax / Social Contribution | (89,597) | 42,241 | (211,120) | (200,450) |
| Financial Result | 265,182 | 117,566 | 895,209 | 491,144 |
| Depreciation, Amortization | 292,036 | 260,067 | 1,072,433 | 965,110 |
| EBITDA -Instruction CVM 527 | 514,623 | 534,482 | 1,773,313 | 657,523 |
| Equity in the Results of Associate and Subsidiary Companies | (54,810) | (48,075) | (181,201) | (165,638) |
| Joint Subsidiary Companies proportional EBITDA | 54,300 | 51,144 | 214,314 | 204,703 |
| Adjusted EBITDA | 514,113 | 537,551 | 1,806,426 | 696,588 |

Adjusted EBITDA in the 4Q13 reached R\$514.1 million, 4.4% lower than in the 3Q13, which was R\$537.6 million. Adjusted EBITDA margin in the 4Q13 reached 16.1%, mainly due to market seasonality which caused a reduction in steel sales to the domestic market. Gross profit decreased by 4.1%.

In 2013, Adjusted EBITDA totaled R\$1.8 billion showing a growth of 159.3% compared to 2012, which was R\$696.6 million, mainly due to the increase in Gross profit by 206.7%, as a result of better performance in all of the business units, with a highlight for the Steel Unit.

The Adjusted EBITDA margins are shown below:

Adjusted EBITDA Margin

| 4Q13 | 3Q13 | 4Q12 | 2013 | 2012 |
|--------------|--------------|-------------|--------------|-------------|
| 16.1% | 16.8% | 7.1% | 14.1% | 5.5% |

Financial Result

In the 4Q13, net financial expenses were R\$265.2 million, against R\$117.6 million in the 3Q13, representing an increase of 125.6%. This result can mainly be attributed to the currency exchange variation of 5.0% caused by the devaluation of the Real against the Dollar in the period.

In 2013, net financial expenses were R\$895.2 million, against expenses of R\$491.1 million in 2012, due to the increase in financial expenses and exchange rate effects caused by the devaluation of 14.6% of the Real against the Dollar in the period.

Financial Result - Consolidated

| R\$ thousand | 4Q13 | 3Q13 | 4Q12 | Chg. 4Q13/3Q13 | 2013 | 2012 | Var. 2013/2012 |
|-----------------------------|------------------|------------------|------------------|-------------------|------------------|------------------|-------------------|
| Currency Exchange Variation | (106,510) | (4,426) | 10,313 | 2,306% | (253,062) | (185,530) | 36% |
| Swap Operations Market Cap. | 5,402 | 1,839 | 28,152 | 194% | 34,737 | 71,411 | -51% |
| Inflationary Variation | (35,552) | (14,011) | (44,024) | 154% | (109,306) | (114,618) | -5% |
| Financial Income | 50,901 | 74,399 | 57,196 | -32% | 207,467 | 267,119 | -22% |
| Financial Expenses | (179,423) | (175,367) | (159,558) | 2% | (775,045) | (529,526) | 46% |
| FINANCIAL RESULT | (265,182) | (117,566) | (107,921) | 126% | (895,209) | (491,144) | 82% |

Equity in the Results of Associate and Subsidiary Companies

Equity in the results of associate and subsidiary companies was R\$54.8 million in the 4Q13, against R\$48.1 million in the 3Q13, showing an increase of 14.0%, mainly due to greater contribution of Unigal in the period.

In 2013, equity in the results of associate and subsidiary companies reached R\$181.2 million, which represented a 9.4% increase when compared to the total of R\$165.6 million in 2012. This growth was mainly due to greater contribution of Unigal and MRS in the period, partially compensating the effect of the devaluation of the Real against the Dollar in the period, which has a direct impact on the results of these Companies.

Net Income (Loss)

The Company presented net income of R\$47.0 million in the 4Q13, against R\$114.6 million in the 3Q13, a decrease of 59.0% in comparison with the previous quarter. This result was mainly due to greater financial expenses, in function of the devaluation of the Real against the Dollar of 5.0%. In the 3Q13, the Real devaluated only 0.7%.

In 2013, the Company recorded net income of R\$16.8 million, R\$615.1 million higher than in 2012. This new level, reverting the loss of R\$598.3 million in 2012, due to the better performance of all of its Business Units, even with the negative effect of the devaluation of the Real against the Dollar of 14.6% in 2013, impacting the financial expenses of the Company.

Investments (CAPEX)

Investments totaled R\$308.2 million in the 4Q13, higher by 29.5% compared to those in the 3Q13. Out of the total investments in this period, approximately 78% was applied to the Steel Unit, 15% to the Mining Unit, 6% to the Steel Transformation Unit and 1% to the Capital Goods Unit.

In 2013, investments totaled R\$981.4 million, 40.2% lower compared to those in 2012, in line with the Company's strategy of CAPEX optimization. The main projects executed were the conclusion of the Friables Project in the Mining Unit for expansion of production capacity, works in the new Pickling Line #3 in Cubatão and revamping of Coking Plant #2 in Ipatinga, both in the Steel Unit. Out of the total investments in 2013, approximately 61% was applied in the Steel Unit, 32% in the Mining Unit, 5% in the Steel Transformation Unit and 2% in the Capital Goods Unit.

Indebtedness

Consolidated gross debt was R\$6.9 billion on 12/31/2013, against R\$7.5 billion on 9/30/2013, representing a 7.9% decline, even with the devaluation of the Real against the Dollar of 5.0% in the period. The debt reduction was provided by the public offering to purchase debt instruments of subsidiaries of US\$ 344.0 million and ordinary principal and interest payments of R\$198.0 million. Net debt showed a reduction of 2.1% in comparison between quarters.

In 2013, consolidated gross debt showed a decrease of 14.5% in comparison with 2012. Net debt was stable comparing 2013 and 2012.

On 12/31/2013, debt composition by maturity was 19.6% in the short term and 80.4% in the long term. The net debt/EBITDA ratio was 1.9 times on 12/31/2013, while on 12/31/2012, it was 4.9 times. The chart below shows the consolidated debt by index:

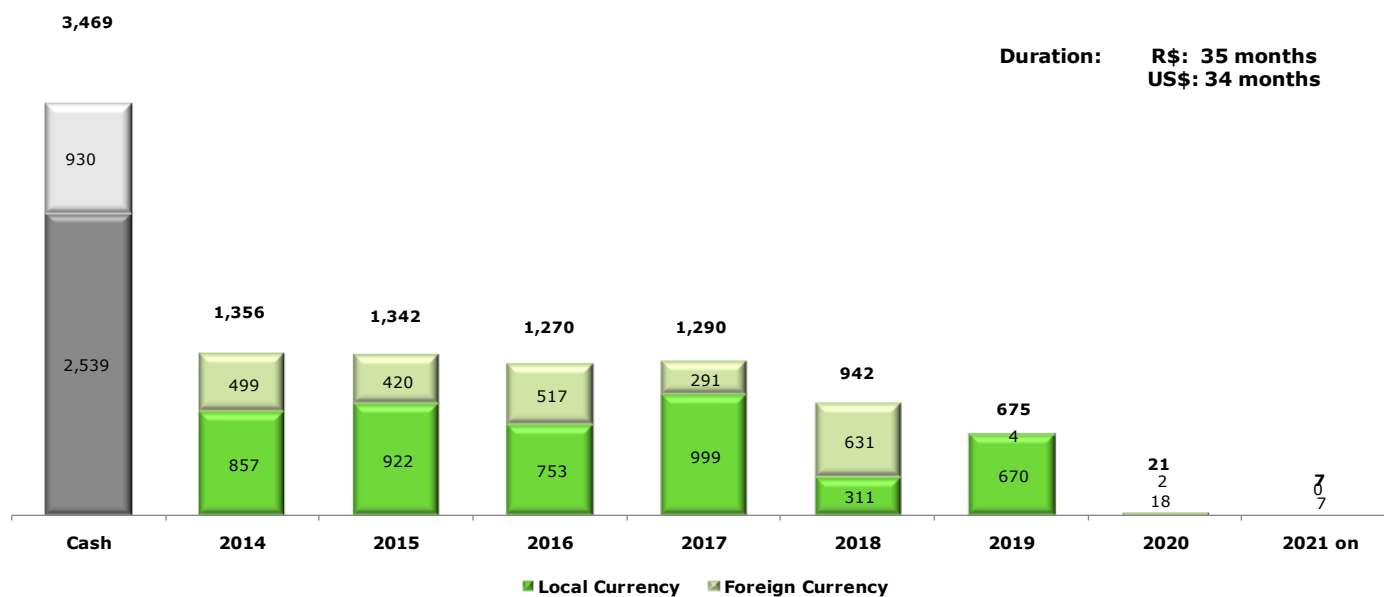
Loans and Financing by Index - Consolidated

| R\$ thousand | 31-Dec-13 | | | % | 30-Sep-13 | Chg. Dec13/Sep13 | 31-Dec-12 | Chg. Dec13/Dec12 |
|-----------------------------|------------------|------------------|------------------|-------------|------------------|---------------------|------------------|---------------------|
| | Short Term | Long Term | TOTAL | | TOTAL | | TOTAL | |
| Local Currency | 857,330 | 3,680,645 | 4,537,975 | 66% | 4,505,899 | 1% | 4,417,559 | 3% |
| TJLP | 224,914 | 611,434 | 836,348 | - | 824,770 | 1% | 959,700 | -13% |
| CDI | 592,579 | 2,998,550 | 3,591,129 | - | 3,582,383 | 0% | 3,205,641 | 12% |
| Others | 39,837 | 70,661 | 110,498 | - | 98,746 | 12% | 252,218 | -56% |
| Foreign Currency (*) | 498,610 | 1,866,249 | 2,364,859 | 34% | 2,992,991 | -21% | 3,653,781 | -35% |
| Gross Debt | 1,355,940 | 5,546,894 | 6,902,834 | 100% | 7,498,890 | -8% | 8,071,340 | -14% |
| Cash and Cash Equivalents | - | - | 3,468,816 | - | 3,989,701 | -13% | 4,660,876 | -26% |
| Net Debt | - | - | 3,434,018 | - | 3,509,189 | -2% | 3,410,464 | 1% |

(*) 99% of total foreign currency is US dollars denominated

The graph below shows the cash position and debt profile in millions of Real on 12/31/13:

Consolidated Debt Profile



Performance of the Business Units

Intercompany transactions are on an arm's-length basis (market prices and conditions).

Usiminas - Business Units

Mining

Steel

Steel Processing

Capital Goods

Mineração Usiminas

Ipatinga Mill
Cubatão Mill
Unigal

Soluções Usiminas
Automotiva Usiminas*

Usiminas Mecânica

*Accounts the Automotiva Usiminas results until November 2013

Income Statement per Business Units - Non Audited

| R\$ million | Mining | | Steel* | | Steel Processing** | | Capital Goods | | Adjustment | | Consolidated | |
|-----------------------------|------------|------------|------------|------------|--------------------|-----------|---------------|-----------|------------|------------|--------------|------------|
| | 4Q13 | 3Q13 | 4Q13 | 3Q13 | 4Q13 | 3Q13 | 4Q13 | 3Q13 | 4Q13 | 3Q13 | 4Q13 | 3Q13 |
| Net Revenue | 382 | 283 | 2,824 | 2,949 | 612 | 667 | 202 | 246 | (828) | (946) | 3,193 | 3,198 |
| Domestic Market | 345 | 283 | 2,521 | 2,758 | 609 | 662 | 190 | 246 | (828) | (946) | 2,835 | 3,002 |
| Exports | 38 | 0 | 304 | 191 | 3 | 5 | 12 | 0 | 0 | 0 | 357 | 196 |
| COGS | (200) | (127) | (2,600) | (2,672) | (559) | (604) | (188) | (235) | 790 | 896 | (2,756) | (2,742) |
| Gross Profit | 182 | 156 | 225 | 276 | 53 | 63 | 15 | 10 | (38) | (50) | 437 | 455 |
| Operating Income (Expenses) | (42) | (29) | (158) | (135) | (52) | (49) | (19) | (16) | 2 | 1 | (269) | (229) |
| EBIT | 141 | 126 | 67 | 141 | 1 | 14 | (5) | (6) | (36) | (49) | 168 | 226 |
| Adjusted EBITDA | 181 | 139 | 308 | 376 | 13 | 28 | 2 | 0 | 10 | (6) | 514 | 538 |
| Adj.EBITDA Margin | 47% | 49% | 11% | 13% | 2% | 4% | 1% | 0% | -1% | 1% | 16% | 17% |

*Consolidates 70% of Unigal **Accounts the Aultomotiva Usiminas results until November 2013

Income Statement per Business Units - Non Audited

| R\$ million | Mining | | Steel* | | Steel Processing** | | Capital Goods | | Adjustment | | Consolidated | |
|-----------------------------|------------|------------|--------------|------------|--------------------|-----------|---------------|-------------|-------------|-------------|--------------|------------|
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| Net Revenue | 1,136 | 899 | 11,336 | 11,453 | 2,464 | 2,077 | 972 | 1,017 | (3,079) | (2,735) | 12,829 | 12,711 |
| Domestic Market | 1,024 | 669 | 10,185 | 9,054 | 2,443 | 2,046 | 960 | 1,015 | (3,079) | (2,671) | 11,533 | 10,113 |
| Export Market | 112 | 229 | 1,151 | 2,399 | 21 | 31 | 12 | 2 | 0 | (64) | 1,296 | 2,598 |
| COGS | (503) | (342) | (10,570) | (11,489) | (2,229) | (1,887) | (922) | (997) | 2,869 | 2,486 | (11,354) | (12,230) |
| Gross Profit | 633 | 557 | 767 | (36) | 235 | 190 | 51 | 20 | (210) | (249) | 1,476 | 481 |
| Operating Income (Expenses) | (124) | (151) | (567) | (571) | (198) | (183) | (72) | (56) | 5 | 7 | (956) | (954) |
| EBIT | 509 | 405 | 200 | (608) | 37 | 7 | (21) | (36) | (205) | 242 | 520 | (473) |
| Adjusted EBITDA | 582 | 439 | 1,151 | 277 | 90 | 60 | 6 | (11) | (23) | (69) | 1,806 | 697 |
| Adj.EBITDA Margin | 51% | 49% | 10% | 2% | 4% | 3% | 1% | -1% | - | 3% | 14% | 5% |

*Consolidates 70% of Unigal **Accounts the Aultomotiva Usiminas results until November 2013

I) MINING

Operational and Sales Performance - Mining

In the 4Q13, production volume was 2.0 million tons, 67.8% above that of the 3Q13, following the increase in the sales volume. In the 4Q13, sales reached 2.2 million tons, an all-time record, 20.9% above the 3Q13, mainly due to higher domestic market demand. The volume of iron ore destined to the Ipatinga and Cubatão plants was stable compared to the 3Q13 and reached 1.0 million tons.

In 2013, production volume was 6.5 million tons, 2.0% lower than in 2012. A new record was established in 2013 with total sales volume, which was 6.8 million tons, 10.4% higher compared to 2012.

Production and sales volumes are shown in the following chart:

| Iron Ore | | | | | | | |
|---|--------------|--------------|--------------|-------------------|--------------|--------------|-------------------|
| Thousand tons | 4Q13 | 3Q13 | 4Q12 | Chg. 4Q13/3Q13 | 2013 | 2012 | Chg. 2013/2012 |
| Production | 2,036 | 1,213 | 1,496 | 68% | 6,520 | 6,652 | -2% |
| Sales - Third Parties - Domestic Market | 996 | 787 | 17 | 27% | 2,036 | 446 | 357% |
| Sales - Exports | 168 | 0 | 493 | - | 499 | 1,338 | -63% |
| Sales to Usiminas | 1,048 | 1,043 | 1,237 | 0% | 4,219 | 4,331 | -3% |
| Total Sales | 2,212 | 1,830 | 1,747 | 21% | 6,754 | 6,115 | 10% |

Comments on the Business Unit Result – Mining

Net revenue of the Mining Unit accounted for in the 4Q13 was R\$382.4 million, showing an increase of 35.4%, when compared to the 3Q13, which was R\$282.5 million, due to the increase in sales volume and the increase of 7.8% on average iron ore price by Mineração Usiminas.

In 2013, net revenue showed an increase of 26.4%, reaching R\$1.1 billion against R\$898.5 million in 2012, due to higher sales volume, higher iron ore prices by 3.3% and the appreciation of the Dollar against the Real on average by 10.6%.

In the 4Q13, Cost of Goods Sold (COGS) totaled R\$200.2 million, 57.7% higher in relation to the 3Q13, mainly due to higher sales volume, higher maintenance cost and non-recurring effects, such as the correction of depreciation and inventory adjustment.

In 2013, COGS was R\$502.9 million against R\$342.0 million in 2012, main due to the increased sales volume by 10.4% in the year and due to the greater mining rights leasing costs from 2Q13 on.

Gross profit was R\$182.3 million in the 4Q13, against R\$155.6 million in the 3Q13, and gross margin was 47.7% against 55.1% in the previous quarter, resulting in a lower margin, due to the increase in the COGS not compensated by the increase in the net revenue.

In 2013, gross profit was R\$633.2 million, showing a gross margin of 55.7%, 1,930 basis points above that accounted for in 2012, mainly in function of greater sales volume, higher iron ore prices in the global market and appreciation of the Dollar against the real on average in 2013.

Operating expense in the 4Q13 was R\$41.7 million, while in the 3Q13, it was R\$29.3 million, showing a growth of 42.1%, mainly due to the increased sales volume in the period.

In 2013, operating expense decreased 17.9% in relation to 2012, mainly due to the decrease in exports by 62.7%.

In the 4Q13, Adjusted EBITDA was R\$180.6 million, 30.0% higher than in the 3Q13, which was R\$138.9 million, corresponding to an Adjusted EBITDA margin of 47.2% in the 4Q13.

In 2013, Adjusted EBITDA was R\$582.3 million and the Adjusted EBITDA margin was 51.3%, against R\$439.3 million and 48.9%, respectively, compared to 2012.

Investments (CAPEX)

Investments in the 4Q13 reached R\$45.2 million, 19.3% lower than that invested in the 3Q13, mainly in function of the decrease of disbursements related to the Friables Project.

In 2013, investments totaled R\$317.3 million mainly related to the conclusion of the Friables Project, increasing the iron ore production capacity of the Mining Unit to 12 million tons per year.

Stake in MRS Logística

Mineração Usiminas holds a stake in MRS through its subsidiary UPL – Usiminas Participações e Logística S.A.

MRS Logística is a concession that controls, operates and monitors the Brazilian Southeastern Federal Railroad Network (Malha Sudoeste da Rede Ferroviária Federal). The company operates in railway transportation segment, connecting the states of Rio de Janeiro, Minas Gerais and São Paulo, and its core business is transporting with integrated logistics cargo in general, such as iron ore, finished steel products, cement, bauxite, agricultural products, pet coke and containers.

MRS Logística transported a total of 41.6 million tons in the 4Q13, showing a decline of 2.9% compared to the 3Q13. This reduction is a result of lower volume transported of iron ore, coal, coke and agricultural products caused by the rain season.

Total volume transported in 2013 was 156.1 million tons, stable in comparison to 2012. The contribution of MRS to equity in the results of associate and subsidiary companies of Usiminas was R\$16.9 million in the 4Q13, against R\$16.7 million in the 3Q13. In 2013, it was R\$51.7 million, against R\$50.3 million in 2012.

II) STEEL

Production - Ipatinga and Cubatão Plants

In the 4Q13, crude steel production in the Ipatinga and Cubatão plants was 1.7 million tons, showing a reduction of 6.5% in relation to the 3Q13, due to seasonality in the period.

In 2013, total production was 6.9 million tons, showing a reduction of 4.2%, compared to the previous year, which was 7.2 million tons.

Production (Crude Steel)

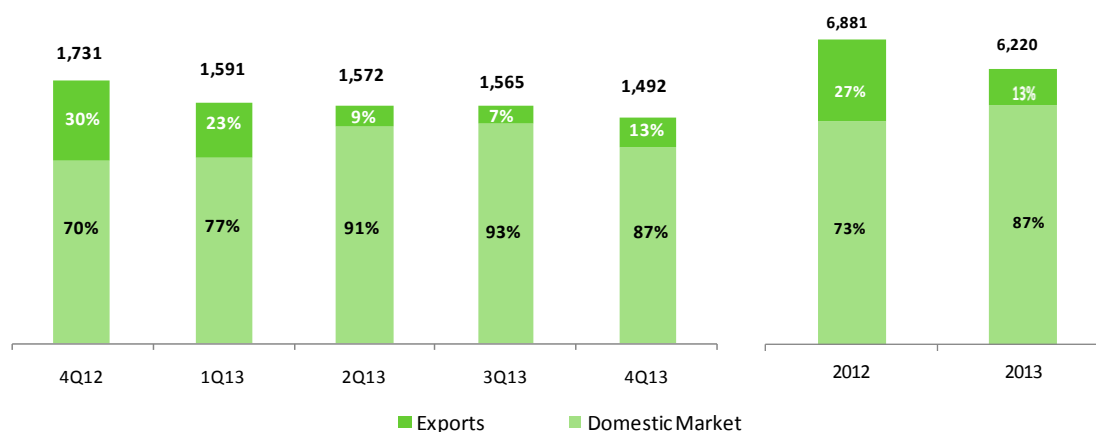
| Thousand tons | 4Q13 | 3Q13 | 4Q12 | Chg. 4Q13/3Q13 | 2013 | 2012 | Var. 2013/2012 |
|---------------|--------------|--------------|--------------|-------------------|--------------|--------------|-------------------|
| Ipatinga Mill | 958 | 998 | 969 | -4% | 3,887 | 3,852 | 1% |
| Cubatão Mill | 708 | 784 | 835 | -10% | 2,972 | 3,306 | -10% |
| Total | 1,666 | 1,782 | 1,804 | -7% | 6,859 | 7,158 | -4% |

Sales

Total sales in the 4Q13 were 1.5 million tons of steel, a reduction of 4.7% in comparison to the 3Q13, in function of seasonality in the period. Domestic market sales were 1.3 million tons, a decline of 10.6% compared to the 3Q13, nevertheless, 7.5% higher in comparison to the same period in 2012. On the other hand, export volume increased 72.6% in relation to the 3Q13. Sales mix accounted for was 87.1% domestic market and 12.9% exports.

In 2013, total sales volume was 6.2 million tons, against 6.9 million tons in 2012, showing a reduction of 9.6%, due to the sales of slabs inventories in 2012. Domestic market sales were 5.4 million tons, showing an increase of 7.2%, in comparison with the previous year. Sales mix showed 86.9% in the domestic market and 13.1% in exports, in line with the Company's strategy of giving priority to its domestic market share.

Steel Sales (thousand tons)

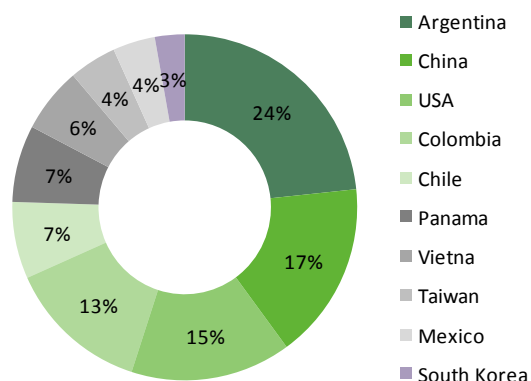


Sales Volume Breakdown

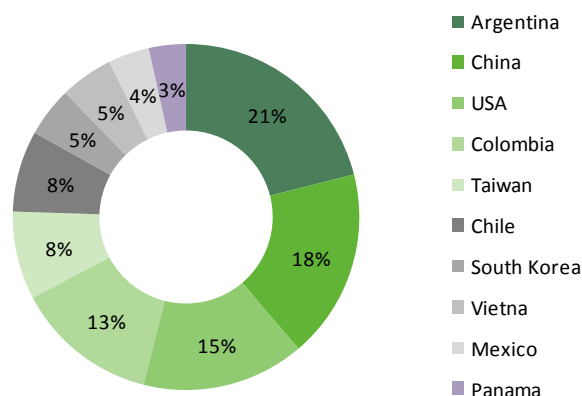
| Thousand tons | 4Q13 | | 3Q13 | | 4Q12 | | Chg. 4Q13/3Q13 | 2013 | | 2012 | | Chg. 2013/2012 |
|------------------------|--------------|-------------|--------------|-------------|--------------|-------------|----------------|--------------|-------------|--------------|-------------|----------------|
| Total Sales | 1,492 | 100% | 1,565 | 100% | 1,731 | 100% | -5% | 6,220 | 100% | 6,881 | 100% | -10% |
| Heavy Plates | 297 | 20% | 354 | 23% | 304 | 18% | -16% | 1,278 | 21% | 1,460 | 21% | -12% |
| Hot Rolled | 518 | 35% | 531 | 34% | 561 | 32% | -3% | 2,165 | 35% | 2,069 | 30% | 5% |
| Cold Rolled | 367 | 25% | 377 | 24% | 380 | 22% | -3% | 1,462 | 24% | 1,483 | 22% | -1% |
| Electroalvanized | 30 | 2% | 31 | 2% | 30 | 2% | -4% | 122 | 2% | 141 | 2% | -13% |
| Hot Dip Galvanized | 194 | 13% | 200 | 13% | 203 | 12% | -3% | 788 | 13% | 710 | 10% | 11% |
| Processed Products | 25 | 2% | 30 | 2% | 47 | 3% | -17% | 137 | 2% | 169 | 2% | -19% |
| Slabs | 61 | 4% | 41 | 3% | 205 | 12% | 48% | 268 | 4% | 848 | 12% | -68% |
| Domestic Market | 1,299 | 87% | 1,453 | 93% | 1,209 | 70% | -11% | 5,407 | 87% | 5,044 | 73% | 7% |
| Heavy Plates | 255 | 17% | 331 | 21% | 253 | 15% | -23% | 1,150 | 18% | 1,129 | 16% | 2% |
| Hot Coils | 470 | 31% | 502 | 32% | 382 | 22% | -6% | 1,910 | 31% | 1,662 | 24% | 15% |
| Cold Coils | 339 | 23% | 366 | 23% | 298 | 17% | -7% | 1,343 | 22% | 1,208 | 18% | 11% |
| Electroalvanized | 27 | 2% | 26 | 2% | 28 | 2% | 5% | 105 | 2% | 123 | 2% | -14% |
| Hot Dip Galvanized | 171 | 11% | 176 | 11% | 175 | 10% | -3% | 697 | 11% | 627 | 9% | 11% |
| Processed Products | 23 | 2% | 27 | 2% | 41 | 2% | -15% | 122 | 2% | 156 | 2% | -22% |
| Slabs | 14 | 1% | 27 | 2% | 33 | 2% | -49% | 80 | 1% | 139 | 2% | -43% |
| Exports | 193 | 13% | 112 | 7% | 523 | 30% | 73% | 813 | 13% | 1,837 | 27% | -56% |
| Heavy Plates | 42 | 3% | 23 | 1% | 52 | 3% | 78% | 128 | 2% | 331 | 5% | -61% |
| Hot Rolled | 48 | 3% | 30 | 2% | 179 | 10% | 62% | 254 | 4% | 407 | 6% | -38% |
| Cold Rolled | 27 | 2% | 12 | 1% | 82 | 5% | 137% | 119 | 2% | 275 | 4% | -57% |
| Electroalvanized | 3 | 0% | 5 | 0% | 3 | 0% | -49% | 17 | 0% | 19 | 0% | -8% |
| Hot Dip Galvanized | 24 | 2% | 25 | 2% | 29 | 2% | -4% | 92 | 1% | 83 | 1% | 10% |
| Processed Products | 1 | 0% | 2 | 0% | 6 | 0% | -44% | 15 | 0% | 13 | 0% | 10% |
| Slabs | 48 | 3% | 14 | 1% | 173 | 10% | 230% | 188 | 3% | 709 | 5% | -73% |

The main export destinations are listed below:

Exports - Main Markets – 4Q13



Exports - Main Markets – 2013



Comments on the Business Unit Result – Steel

In the 4Q13, the Steel Unit obtained net revenue of R\$2.8 billion, 4.2% lower than that in the 3Q13, mainly due to the reduction in total sales by 4.7%, due to the seasonality in the period, partially compensated by the increase in the average price in the domestic market by 2.0%.

In 2013, net revenue was R\$11.3 billion, stable in relation to the previous year. Compared with 2012, total average prices increased 9.6% and domestic market sales volume grew 7.2%.

In the 4Q13, Cost of Goods Sold (COGS) was R\$2.6 billion, 2.7% lower than in the 3Q13. COGS per ton increased 2.1% in comparison to the previous quarter, mainly due to the increase in iron ore prices and the increase of 6.0% in the Payroll referring to the Collective Labor Agreement at the Ipatinga plant and the Company's headquarters in November 2013.

COGS totaled R\$10.6 billion in 2013, 8.0% less than in 2012, mainly due to lower sales volume, cost saving initiatives, such as adjustment of the labor force and reduction of third party services, and productivity enhancement. On the other hand, COGS per ton in 2013 was 1.7% higher compared to 2012, mainly due to the lower slab sales, the impact of inflation correction in the period and the devaluation of the Real against the Dollar on average of 10.6%, which, compared to the previous year, impacted cost of inputs negotiated in Dollar, such as coal, coke and iron ore. Those impacts were partially compensated by the cost reduction initiatives.

In the 4Q13, sales expenses were 11.9% higher than in the 3Q13, in function of higher export volume by 72.6%. General and administrative expenses were 7.1% higher, mainly due to the increase of 6.0% in the Payroll referring to the Collective Labor Agreement in the Ipatinga plant and the Company's headquarters in November 2013 and to higher general expenses. In the 4Q13, the total operating expenses were R\$157,8 million, against R\$135,3 million in the 3Q13, which represent an increase of 16.6%, mainly due to the increase in the SG&A and the increase in provision for contingencies.

In 2013, operating expenses were R\$567.2 million, stable when compared to 2012. The highlights are the increase of the provision for contingencies and lower contribution of the Reintegra Program by 59.4%, in function of lower exports compensated by the adjustment on the net cost of the actuarial liabilities (in accordance with the CPC 33-R1 Rule).

Adjusted EBITDA was R\$307.7 million in the 4Q13, 18.2% lower than in the 3Q13, mainly in function of lower sales volume and higher costs and operating expenses due to the seasonality in the period and higher operational expenses. In the 4Q13, the Adjusted EBITDA margin was 10.9%, against 12,8% in the 3Q13.

In 2013, Adjusted EBITDA totaled R\$1.2 billion, which represented an increase of 315,5% in relation to the previous year, mainly as a result of higher sales volume to the domestic market,

better average prices and better product mix. Adjusted EBITDA margin in 2013 reached 10.2% against 2,4% in 2012.

Investments (CAPEX)

Investments in the 4Q13 totaled R\$241.0 million, mainly in function of CAPEX from maintenance and technology updating of the plants and revamping of Coke Plant #2 in Ipatinga.

In 2013, investments totaled R\$600.4 million, mainly destined to maintenance, works of the new Pickling Line #3 in Cubatão and revamping of Coke Plant #2 in Ipatinga. The new Pickling line will add value and technology content to the steel products portfolio. It started up in November 2013. On the other hand, the Coke Plant will increase its own production of coke and is forecast to start up in the 4Q14.

III) STEEL TRANSFORMATION

• Soluções Usiminas - SU

Soluções Usiminas operates in the distribution, services and small-diameter tubes markets nationwide, offering its customers high-value added products. The Company has a processing capacity of more than 2 million tons of steel per year in its 10 industrial facilities, strategically distributed in the States of Rio Grande do Sul, São Paulo, Minas Gerais, Espírito Santo, Bahia and Pernambuco. It serves several economic segments, such as Automotive, Autoparts, Civil Construction, Distribution, Electro-electronics, Machinery and Equipment and Household Appliances, among others.

Sales of the Distribution, Services/Just-In-Time and Small-Diameter Tubes business units were responsible, respectively, for 54%, 37% and 9% of total sales volume in 2013.

Net revenue in the 4Q13 was R\$545.8 million, 5.1% lower than in the 3Q13, due to lower sales volume by 9.3%, partially compensated by better average prices of 4.6%.

In 2013, net revenue was R\$2.1 billion, 23.4% higher than that accounted for in 2012, as a result of the increase of 12.8% in sales volume and higher average price of 9.4%.

• Automotiva Usiminas

As per the Material Fact disclosed on 12/20/2013, the acquisition of the shares of Automotiva Usiminas by Aethra Sistemas Automotivos S.A. was concluded.

The sales prices (company value), based on the financial statements on 03/31/2013, was R\$210.0 million. After fulfilling the conditions precedent in the Contract, the sales transaction of Automotiva was concluded in the net value of R\$155.5 million. Net debt of Usiminas was reduced by R\$54.7 million and the positive effect of its result was R\$15.3 million. With the conclusion of the above transaction, the consolidated balance sheet of Usiminas, 12/31/2013, does not contemplate the figures of Automotiva anymore.

Net revenue in the 4Q13 was R\$60.0 million, 29.8% lower than in the 3Q13. Results of Automotiva were accounted for by Usiminas until November 2013.

In 2013, net revenue was R\$312.3 million, 7.0% higher than in 2012, in function of the sales and services volume increase in the period even not including one month in 2013.

Comments on the Business Unit Result – Steel Transformation

Net revenue in the 4Q13 totaled R\$611.7 million, 8.3% lower than in the 3Q13, due to lower sales volume of Soluções Usiminas and lower contribution of Automotiva.

In 2013, net revenue was R\$2.5 billion, 18.6% higher than in 2012, due to higher sales and service volume and higher prices.

In the 4Q13, cost of goods sold was R\$558.5 million, 7.5% lower compared to the 3Q13, mainly in function of lower sales and service volume of Soluções Usiminas and Automotiva.

In 2013, COGS was R\$2.2 billion, 18.1% higher compared to 2012, in function of higher sales volume.

Operating expenses grew 6.6% in the 4Q13 in comparison to 3Q13, mainly in function of higher provision for contingencies in Soluções Usiminas.

In 2013, operating expenses were R\$198.3 million, 8.2% higher compared to those in 2012, mainly in function of the increase in sales and services volume.

In the 4Q13, Adjusted EBITDA totaled R\$13.4 million, 51.5% lower than in the 3Q13. Adjusted EBITDA margin was 2.2%, representing a decline of 190 basis points in relation to the previous quarter, due to seasonality in the period.

In 2013, Adjusted EBITDA reached R\$90.2 million, 51.0% higher than that in 2012. Adjusted EBITDA margin was 3.7%, showing an increase of 80 basis points in comparison to the previous year.

IV) CAPITAL GOODS

Usiminas Mecânica S.A.

Usiminas Mecânica is a capital goods company operating in diverse segments, such as: Steel Structures, Shipbuilding and Offshore, Oil and Gas, Industrial Equipment, Industrial Assembly and Foundry and Railcars.

Main Contracts

In the 4Q13, the main contracts signed were with MRS for the supply of 218 Railcars; with Petrobrás, the supply of 23 Bell Mouths; with Estaleiro Enseada do Paraguaçu for the supply of Offshore structures; and with Usiminas, for the refurbishing of a converter structure.

Comments on the Business Unit Result – Capital Goods

Net revenue accounted for in the 4Q13 was R\$202.3 million, 17.6% lower compared to R\$245.5 million recorded in the 3Q13. The reduction can be attributed to the conclusion of some projects in the structures segment in the 4Q13, partially compensated by the increment in revenue coming from the assembly and industrial equipment segments.

Net revenue recorded in 2013 was R\$972.3 million, 4.4% lower compared to that in 2012, mainly due to lower revenue obtained in the structures segment.

Gross profit was R\$14.7 million in the 4Q13, R\$4.4 million higher than in the 3Q13. This increase was due to better margins obtained in the assembly and industrial equipment segments.

In 2013, gross profit was R\$50.7 million, R\$30.5 million higher than in 2012, due to better performance in the assembly and industrial equipment segments.

Adjusted EBITDA in the 4Q13 was R\$2.3 million, R\$1.8 million higher than in the 3Q13.

Adjusted EBITDA in 2013 totaled R\$5.7 million, R\$16.3 million higher to that achieved in 2012. Adjusted EBITDA margin in 2013 was 0.6%, 160 basis points higher compared to 2012.

Consolidated Highlights

- **Transparency Trophy Award:** National Association of Finance, Administration and Accounting Executives (ANEFAC). In the 17th edition of the award, the steel mill was awarded for the eleventh time in recognition for one of the best financial statements published in Brazil. A total of 20 publicly and privately-held companies were selected after an analysis of more than 2000 financial statements. The awards are divided into three categories: Publicly-held companies with sales over R\$5 billion, among which, Usiminas; publicly-held companies with sales up to R\$5 billion and privately-held companies.

- **The first Liquid Petroleum Gas Carrier (LPG) Carrier Built in Brazil in the last 20 Years is Made of 100% Usiminas Steel:** Launched to the sea at the beginning of December, the LPG Carrier named Oscar Niemeyer is made of 100% Usiminas steel and was processed by Usiminas Mecânica, a capital goods and services company of the Usiminas group, delivered in the form of blanks to the Vard Promar Shipyard, responsible for building the ship. The LPG Carrier is the first to be built in Rio de Janeiro in the last 20 years and marks the construction resumption of such ships in Brazil. The Oscar Niemeyer, which received investments of R\$115 million, is the first of eight LPG Carrier ships ordered made through the Modernization and Expansion Program of Transpetro (PROMEF) to Usiminas Mecânica. In all, the Program will invest R\$920 million. For the second ship, with the same characteristics as the first, Usiminas delivered the steel sandblasted, painted and cut into blanks. The LPG Carrier is in the block assembly stage in Rio de Janeiro and should be launched in eight months.

- **Exclusivity of Supply to FIAT – Pernambuco State (PE):** The Suape facility of Soluções Usiminas was appointed to be the exclusive Service Center of the new FIAT factory in Goiana, PE. The Soluções Usiminas team will be responsible for processing different cuts of coils as rolls, sheets and regular and irregular blanks. To meet FIAT's demand, there will be investments in machinery, hiring of personnel and certification by ISO/TS 16949 (automotive market). The forecast for start-up of operations for FIAT is January 2015.

Capital Markets

Usiminas Performance Summary - BM&FBOVESPA (USIM5)

| | 4Q13 | 3Q13 | Chg. 4Q13/3Q13 | 4Q12 | Chg. 4Q13/4Q12 |
|--|----------------|----------------|-------------------|----------------|-------------------|
| Number of Deals | 865,514 | 941,702 | -8% | 811,961 | 7% |
| <i>Daily Average</i> | <i>14,189</i> | <i>14,488</i> | <i>-2%</i> | <i>9,022</i> | <i>57%</i> |
| Traded - thousand shares | 382,106 | 546,249 | -30% | 434,436 | -12% |
| <i>Daily Average</i> | <i>6,264</i> | <i>8,404</i> | <i>-25%</i> | <i>7,363</i> | <i>-15%</i> |
| Financial Volume - R\$ million | 4,701 | 5,021 | -6% | 4,832 | -3% |
| <i>Daily Average</i> | <i>77</i> | <i>77</i> | <i>0%</i> | <i>82</i> | <i>-6%</i> |
| Maximum | 14.50 | 10.96 | 32% | 13.05 | 11% |
| Minimum | 10.91 | 6.55 | 67% | 9.51 | 15% |
| Closing | 14.21 | 10.52 | 35% | 12.80 | 11% |
| Market Capitalization - R\$ million | 14,406 | 10,665 | 35% | 12,976 | 11% |

Performance on BM&FBOVESPA

Usiminas' Common shares (USIM3) closed the 4Q13 quoted at R\$12.40 and its Preferred shares (USIM5) at R\$14.21. In the quarter, USIM3 appreciated 17.5% in value and USIM5 35.1%. In the same period, the Ibovespa decline of 1.6%.

Foreign Stock Markets

OTC – New York

Usiminas has American Depositary Receipts (ADRs) traded on the over-the-counter market: USDMY is backed by common shares and USNZY backed by Class A preferred shares. On 12/30/2013 greater liquidity USNZY ADRs were quoted at US\$6.04 and appreciated 28.5% in value in the quarter.

Latibex – Madrid

Usiminas' shares are traded on the LATIBEX – the Madrid Stock Market: XUSI as preferred shares and XUSIO as common shares. On 12/30/2013, XUSI closed quoted at €4.46, having appreciated 25.4% and XUSIO shares closed at €3.80, an appreciation of 8.6% in the quarter.

For further information:

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ou acesse pelo seu celular: m.usiminas.com/ri**

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| For press, please contact us at imprensa@usiminas.com | | |
| 4Q13 Conference Call - Date 02/14/2014 | | |
| In Portuguese - Simultaneous Translation into English | | |
| Brasília time: at 12:00 a.m. Dial-in Numbers: Brazil: (55 11) 2104 8901 / 4688 6341 | New York time: at 09:00 a.m. Dial-in Numbers: USA: (1 786) 924 6977 | |
| Audio replay available at (55 11) 4688 6312 | | |
| Pincode for replay: 2566850# - Portuguese | Pincode for replay: 6717822# - English | |
| Audio of the conference call will be transmitted live via Internet | | |
| See the slide presentation on our website: www.usiminas.com/ri | | |

Statements contained in this release, relative to the business outlook of the Company, forecasts of operating and financial income and references to growth prospects are mere forecasts and were based on the expectations of Management in relation to future performance. These expectations are highly dependent on market conduct, the economic situation in Brazil, its industry and international markets and, therefore, are subject to change.

Balance Sheet - Assets - Consolidated | IFRS - R\$ thousand

| Assets | 31-Dec-13 | 30-Sep-13 |
|---------------------------------------|-------------------|-------------------|
| Current Assets | 9,460,294 | 10,436,995 |
| Cash and Cash Equivalents | 3,468,816 | 3,989,701 |
| Trade Accounts Receivable | 1,639,551 | 1,756,348 |
| Taxes Recoverable | 323,520 | 295,127 |
| Inventories | 3,850,420 | 3,902,708 |
| Advances to suppliers | 13,541 | 17,010 |
| Financial Instruments | 45,637 | 39,098 |
| Non Current Assets for Sale | - | 250,721 |
| Other Securities Receivables | 118,809 | 186,282 |
| Non-Current Assets | 21,897,700 | 21,588,453 |
| Long-Term Receivable | 2,830,342 | 2,413,390 |
| Deferred Income Tax & Social Contrb'n | 1,914,996 | 1,697,479 |
| Deposits at Law | 565,404 | 424,186 |
| Accounts Receiv. Affiliated Companies | 20,831 | 20,451 |
| Taxes Recoverable | 113,474 | 115,427 |
| Financial Instruments | 40,608 | 105,652 |
| Others | 175,029 | 50,195 |
| Investments | 1,159,948 | 1,290,488 |
| Property, Plant and Equipment | 15,506,833 | 15,492,114 |
| Intangible | 2,400,577 | 2,392,461 |
| Total Assets | 31,357,994 | 32,025,448 |

Balance Sheet - Liabilities and Shareholders' Equity - Consolidated | IFRS - R\$ thousand

| Liabilities and Shareholders' Equity | 31-Dec-13 | 30-Sep-13 |
|---|-------------------|-------------------|
| Current Liabilities | 5,087,491 | 5,121,401 |
| Loans and Financing and Taxes Payable in Installments | 1,355,940 | 1,286,350 |
| Suppliers, Subcontractors and Freight | 2,422,024 | 2,445,170 |
| Wages and social charges | 250,849 | 318,850 |
| Taxes and taxes payables | 135,278 | 176,937 |
| Related Companies | 140,042 | 133,417 |
| Financial Instruments | 51,015 | 44,875 |
| Liabilities on Non Current Assets for Sale | - | 105,500 |
| Dividends Payable | 1,122 | 2,788 |
| Customers Advances | 178,309 | 167,054 |
| Others | 552,912 | 440,460 |
| Long-Term Liabilities | 7,436,558 | 8,193,489 |
| Loans and Financing and Taxes Payable in Installments | 5,546,894 | 6,212,540 |
| Actuarial Liability | 1,230,316 | 1,421,810 |
| Provision for Contingencies | 506,679 | 296,949 |
| Financial Instruments | 52,910 | 120,002 |
| Environmental protection provision | 76,588 | 75,011 |
| Others | 23,171 | 67,177 |
| Shareholders' Equity | 18,833,945 | 18,710,558 |
| Capital | 12,150,000 | 12,150,000 |
| Hedge Accounting | -3,131 | -3,131 |
| Reserves & Revenues from Fiscal Year | 4,565,039 | 4,453,659 |
| Non-controlling shareholders participation | 2,122,037 | 2,110,030 |
| Total Liabilities and Shareholders' Equity | 31,357,994 | 32,025,448 |

Income Statement - Consolidated | IFRS

| R\$ thousand | 4Q13 | 3Q13 | 4Q12 | Chg. 4Q13/3Q13 |
|---|------------------|------------------|------------------|-------------------|
| Net Revenues | 3,192,593 | 3,197,724 | 3,207,417 | 0% |
| Domestic Market | 2,835,308 | 3,002,073 | 2,483,861 | -6% |
| Exports | 357,285 | 195,651 | 723,556 | 83% |
| COGS | (2,755,655) | (2,742,261) | (3,088,029) | 0% |
| Gross Profit | 436,938 | 455,463 | 119,388 | -4% |
| Gross Margin | 13.7% | 14.2% | 3.7% | -60 bps |
| Operating Income (Expenses) | (269,161) | (229,123) | (206,231) | 17% |
| Selling Expenses | (83,678) | (71,005) | (100,719) | 18% |
| General and Administrative | (143,192) | (136,018) | (137,411) | 5% |
| Other Operating Income (expenses) | (42,291) | (22,100) | 31,899 | - |
| Reintegra (Brazilian Government Export Benefit) | 8,278 | 4,073 | 18,275 | 103% |
| Net Cost of Actuarial Obligations | (16,523) | (10,578) | 22,974 | 56% |
| Provision for Contingencies | (39,750) | (26,652) | 19,916 | 49% |
| Altomotiva's Sale Results | 15,253 | - | - | - |
| Energy Tariff Deal | - | 30,000 | - | - |
| Other Operating Income (Expenses), Net | (9,549) | (18,943) | (29,266) | -50% |
| EBIT | 167,777 | 226,340 | (86,843) | -26% |
| EBIT Margin | 5.3% | 7.0% | -2.7% | -170 bps |
| Financial Result | (265,182) | (117,566) | (107,921) | 126% |
| Financial Income | 126,769 | 124,212 | 132,150 | 2% |
| Financial Expenses | (391,951) | (241,778) | (240,071) | 62% |
| Equity in the Results of Associate and Subsidiary Companies | 54,810 | 48,075 | 45,029 | 14% |
| Operating Profit (Loss) | (42,595) | 156,849 | (149,735) | - |
| Income Tax / Social Contribution | 89,597 | (42,241) | (133,402) | - |
| Net Income (Loss) | 47,002 | 114,608 | (283,137) | -59% |
| Net Margin | 1.5% | 3.6% | -8.8% | -210 bps |
| Attributable: | | | | |
| Shareholders | 872 | 70,540 | (323,762) | -99% |
| Minority Shareholders | 46,130 | 44,068 | 40,625 | 5% |
| EBITDA (Instruction CVM 527) | 514,623 | 534,482 | 220,906 | -4% |
| EBITDA Margin (Instruction CVM 527) | 16.1% | 16.7% | 6.9% | -60 bps |
| Adjusted EBITDA - Joint Subsidiary Companies proportional EBITDA | 514,113 | 537,551 | 226,380 | -4% |
| Adjusted EBITDA Margin | 16.1% | 16.8% | 7.1% | -70 bps |
| Depreciation and Amortization | 292,036 | 260,067 | 262,720 | 12% |

Income Statement - Consolidated | IFRS

| R\$ thousand | 2013 | 2012 | Chg. 2013/2012 |
|---|-------------------|-------------------|-------------------|
| Net Revenues | 12,829,467 | 12,710,881 | 1% |
| Domestic Market | 11,533,164 | 10,112,876 | 14% |
| Exports | 1,296,303 | 2,598,005 | -50% |
| COGS | (11,353,664) | (12,229,697) | -7% |
| Gross Profit | 1,475,803 | 481,184 | 207% |
| Gross Margin | 11.5% | 3.8% | +770 bps |
| Operating Income (Expenses) | (956,124) | (954,409) | 0% |
| Selling Expenses | (336,443) | (374,715) | -10% |
| General and Administrative | (567,982) | (480,916) | 18% |
| Other Operating Income (Expenses) | (51,699) | (98,778) | -48% |
| Reintegra (Brazilian Government Export Benefit) | 29,121 | 71,881 | -59% |
| Net Cost of Actuarial Obligations | (48,257) | (17,329) | 178% |
| Provision for Contingencies | (84,735) | 16,724 | - |
| Provision of Contingencies with Acquisition of Equity Interests | - | (30,905) | - |
| Altomotiva's Sale Results | 15,253 | - | - |
| Non Operating Assets Sale | 29,786 | - | - |
| Transportation Agreement with MRS | - | (31,174) | - |
| Energy Tariff Deal | 30,000 | - | - |
| Other Operating Income (Expenses), Net | (22,867) | (107,975) | -79% |
| EBIT | 519,679 | (473,225) | - |
| EBIT Margin | 4.1% | -3.7% | +780 bps |
| Financial Result | (895,209) | (491,144) | 82% |
| Financial Income | 568,841 | 617,596 | -8% |
| Financial Expenses | (1,464,050) | (1,108,740) | 32% |
| Equity in the Results of Associate and Subsidiary Companies | 181,201 | 165,638 | 9% |
| Operating Profit (Loss) | (194,329) | (798,731) | -76% |
| Income Tax / Social Contribution | 211,120 | 200,450 | 5% |
| Net Income (Loss) | 16,791 | (598,281) | - |
| Net Margin | 0.1% | -4.7% | +480 bps |
| Attributable: | | | |
| Shareholders | (141,678) | (706,555) | -80% |
| Minority Shareholders | 158,469 | 108,274 | 46% |
| EBITDA (Instruction CVM 527) | 1,773,313 | 657,523 | 170% |
| EBITDA Margin (Instruction CVM 527) | 13.8% | 5.2% | +860 bps |
| Adjusted EBITDA - Joint Subsidiary Companies proportional EBITDA | 1,806,426 | 696,588 | 159% |
| Adjusted EBITDA Margin | 14.1% | 5.5% | +860 bps |
| Depreciation and Amortization | 1,072,433 | 965,110 | 11% |

Cash Flow - Consolidated | IFRS

| R\$ thousand | 4Q13 | 3Q13 |
|---|------------------|------------------|
| Operating Activities Cash Flow | | |
| Net Income (Loss) in the Period | 47,002 | 114,608 |
| Financial Expenses and Monetary Var. / Net Exchge Var. | 164,104 | 72,208 |
| Interest Expenses | 33,560 | 109,776 |
| Depreciation and Amortization | 292,036 | 260,067 |
| Losses/(gains) on sale of property, plant and equipment | (11,152) | (1,066) |
| Equity in the Results of Subsidiaries/Associated Companies | (54,810) | (48,075) |
| Difered Income Tax and Social Contribution | (271,415) | 22,416 |
| Constitution (reversal) of Provisions | 9,687 | (75,893) |
| Actuarial Gains and losses | 16,523 | 10,578 |
| Stock Option Plan | 1,922 | 2,282 |
| Total | 227,457 | 466,901 |
| Increase/Decrease of Assets | | |
| In Accounts Receivables | 77,904 | (475,409) |
| In Inventories | 20,079 | (119,470) |
| In Recovery of Taxes | (193,112) | 6,935 |
| In Judicial Deposits | 31,257 | 41,046 |
| In Accounts Receiv. Affiliated Companies | (380) | (357) |
| Others | 82,883 | 57,088 |
| Total | 18,631 | (490,167) |
| Increase (Decrease) of Liabilities | | |
| Suppliers, contractors and freights | (15,678) | 123,150 |
| Amounts Owed to Affiliated Companies | 16,071 | (58,269) |
| Customers Advances | 15,032 | (37) |
| Tax Payable | (27,869) | 13,027 |
| Actuarial Liability payments | (50,572) | (42,739) |
| Others | 361,975 | 48,784 |
| Total | 298,959 | 83,916 |
| Cash Generated from Operating Activities | | |
| | 545,047 | 60,650 |
| Interest Paid | (105,180) | (144,575) |
| Income Tax and Social Contribution | (31,349) | (19,499) |
| Net Cash Generated from Operating Activities | 408,518 | (103,424) |
| Investments activities cash flow | | |
| Securities | 851,284 | 26,178 |
| Amount received on disposal (acquisition) of investments | 135,842 | - |
| Amount paid on the acquisition of investments | (54,259) | (55,044) |
| Fixed asset acquisition | (291,044) | (235,335) |
| Fixed asset sale receipt | 996 | 1,323 |
| Additions to / payments of Intangible | (15,053) | (15,272) |
| Dividends Received | 187,424 | 13,057 |
| Purchase of Software | (17,111) | (2,599) |
| Net Cash Employed on Investments Activities | 798,079 | (267,692) |
| Financial Activities Cash Flow | | |
| Inflow of Loans, Financing and Debentures | 140,362 | 4,078 |
| Payment of Loans, Financ. & Debent. | (971,544) | (543,505) |
| Capital Contribution | - | 220,972 |
| Taxes paid in installments | (2,313) | (2,380) |
| Settlement of swap transactions | (985) | (4,740) |
| Dividends and Interest on Capital | (42,554) | (25,212) |
| Net Cash Generated from (Employed on) Financial Activities | (877,034) | (350,787) |
| Exchange Variation on Cash and Cash Equivalents | | |
| | 836 | 2,044 |
| Net Increase (Decrease) of Cash and Cash Equivalents | | |
| | 330,399 | (719,859) |
| Cash and Cash Equivalents at the Beginning of the Period | 2,302,788 | 3,022,647 |
| Cash and Cash Equivalents at the End of The Period | 2,633,187 | 2,302,788 |
| RECONCILIATION WITH BALANCE SHEET | | |
| Cash and cash equivalents at the beginning of the period | 2,302,788 | 3,022,647 |
| Marketable securities at the beginning of the period | 1,686,913 | 1,713,091 |
| Cash and cash equivalents at the beginning of the period | 3,989,701 | 4,735,738 |
| Net increase (decrease) of cash and cash equivalentes | 330,399 | (719,859) |
| Net increase (decrease) of marketable securities | (851,284) | (26,178) |
| Cash and cash equivalents at the end of the period | 2,633,187 | 2,302,788 |
| Marketable securities at the end of the period | 835,629 | 1,686,913 |
| Cash and cash equivalents at the end of the period | 3,468,816 | 3,989,701 |

Cash Flow - Consolidated | IFRS

| R\$ thousand | 2013 | 2012 |
|---|--------------------|--------------------|
| Operating Activities Cash Flow | | |
| Net Income (Loss) in the Period | 16,791 | (598,281) |
| Financial Expenses and Monetary Var. / Net Exchge Var. | 805,437 | 525,215 |
| Interest Expenses | 242,325 | 280,932 |
| Depreciation and Amortization | 1,072,433 | 965,110 |
| Losses/(gains) on sale of property, plant and equipment | (44,427) | (2,246) |
| Equity in the Results of Subsidiaries/Associated Companies | (181,201) | (165,638) |
| Difered Income Tax and Social Contribution | (479,164) | (330,178) |
| Constitution (reversal) of Provisions | 62,648 | 128,803 |
| Actuarial Gains and losses | 48,257 | 17,329 |
| Stock Option Plan | 9,073 | 6,691 |
| Total | 1,552,172 | 827,737 |
| Increase/Decrease of Assets | | |
| In Accounts Receivables | (120,154) | (318,338) |
| In Inventories | (128,475) | 1,278,172 |
| In Recovery of Taxes | (11,748) | 270,614 |
| In Judicial Deposits | 18,419 | 13,825 |
| In Accounts Receiv. Affiliated Companies | (1,195) | (13,926) |
| Others | 148,690 | 160,846 |
| Total | (94,463) | 1,391,193 |
| Increase (Decrease) of Liabilities | | |
| Suppliers, contractors and freights | 149,060 | 827,952 |
| Amounts Owed to Affiliated Companies | (55,432) | 41,326 |
| Customers Advances | (97,211) | 76,321 |
| Tax Payable | 19,363 | (6,233) |
| Actuarial Liability payments | (178,234) | (174,511) |
| Others | 540,750 | 180,139 |
| Total | 378,296 | 944,994 |
| Cash Generated from Operating Activities | | |
| | 1,836,005 | 3,163,924 |
| Interest Paid | (568,571) | (503,987) |
| Income Tax and Social Contribution | (161,141) | (220,183) |
| Net Cash Generated from Operating Activities | | |
| | 1,106,293 | 2,439,754 |
| Investments activities cash flow | | |
| Securities | 701,929 | 751,825 |
| Amount received on disposal (acquisition) of investments | 135,842 | 4,606 |
| Amount paid on the acquisition of investments | (206,403) | (194,412) |
| Fixed asset acquisition | (956,565) | (1,626,653) |
| Fixed asset sale receipt | 36,203 | 12,890 |
| Additions to / payments of Intangible | (57,265) | (51,680) |
| Dividends Received | 203,433 | 213,072 |
| Software Purchase | (24,825) | (14,593) |
| Net Cash Employed on Investments Activities | | |
| | (167,651) | (904,945) |
| Financial Activities Cash Flow | | |
| Inflow of Loans, Financing and Debentures | 1,478,645 | 452,653 |
| Payment of Loans, Financ. & Debent. | (2,995,804) | (1,568,934) |
| Capital Contribution | 220,972 | - |
| Taxes paid in installments | (14,958) | (32,018) |
| Settlement of swap transactions | 2,417 | (22,125) |
| Dividends and Interest on Capital | (105,804) | (94,099) |
| Net Cash Generated from (Employed on) Financial Activities | | |
| | (1,414,532) | (1,264,523) |
| Exchange Variation on Cash and Cash Equivalents | | |
| | (14,241) | 10,610 |
| Net Increase (Decrease) of Cash and Cash Equivalents | | |
| | (490,131) | 280,896 |
| Cash and Cash Equivalents at the Beginning of the Period | 3,123,318 | 2,842,422 |
| Cash and Cash Equivalents at the End of The Period | 2,633,187 | 3,123,318 |
| RECONCILIATION WITH BALANCE SHEET | | |
| Cash and cash equivalents at the beginning of the period | 3,123,318 | 2,842,422 |
| Marketable securities at the beginning of the period | 1,537,558 | 2,289,383 |
| Cash and cash equivalents at the beginning of the period | 4,660,876 | 5,131,805 |
| Net increase (decrease) of cash and cash equivalentes | (490,131) | 280,896 |
| Net increase (decrease) of marketable securities | (701,929) | (751,825) |
| Cash and cash equivalents at the end of the period | 2,633,187 | 3,123,318 |
| Marketable securities at the end of the period | 835,629 | 1,537,558 |
| Cash and cash equivalents at the end of the period | 3,468,816 | 4,660,876 |